



SCHMIDT + HAENSCH is a highly innovative family-owned company that has been in existence for more than 150 years and develops, manufactures and distributes optical-electronic analyzers and process sensors worldwide. We find our customers in the fields of food analysis and processing, pharmaceutical production and quality control as well as in chemical applications. With an export share of 80%, we are represented worldwide by distributors.

For the expansion of our team in our Berlin headquarters, especially in the field of process analytics (PAT), we are looking for a sales engineer (m/f/d)

Full time. Permanent contract. Starting immediately.

Your tasks:

- Direct and indirect sales of high-quality process sensors in the pharmaceutical, food, chemical and plant engineering sectors
- Customer support in cooperation with our distributors from initial contact to contract conclusion
- Technical application support
- Preparation and presentation of marketing documents for worldwide use
- Introduction of new product ideas/expansion of existing application potential
- Market and competition observation

Your profile:

- You have a degree in the technical field e.g. in process engineering
- You are solution-oriented in communication, have a good knowledge of German and English and can easily familiarize yourself with the versatile applications of our customers
- You work independently and are goal-oriented
- You enjoy plant planning and optimization
- You are looking forward to an interesting travel activity, also with stays abroad of several days
- You have a class B driver's license
- You have a quick apprehension and a pleasant appearance

What we offer:

- A pleasant working atmosphere with flat hierarchies.
- An exciting, very varied and responsible field of activity
- The cooperation in a motivated team
- A performance-oriented payment with flexible working hours

Does this catch your interest?

If so, we look forward to receiving your application documents via email or mail.

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